

St. Joseph's College of Commerce

(Autonomous)

163, Brigade Road, Bengaluru – 560 025

Accredited with 'A++' Grade (4th Cycle) by the National
Assessment and Accreditation Council (NAAC)

Recognized by the UGC as
“COLLEGE WITH POTENTIAL FOR EXCELLENCE”



B.Sc. Economics (Honours)

Semester VII

Syllabus as per National Education Policy Curriculum Framework

Academic year 2025 - 26

St. Joseph's College of Commerce(Autonomous)

Affiliated to Bengaluru City University

St. Joseph's College of Commerce (SJCC) was formerly a part of St. Joseph's College, established in the year 1882. The Commerce Department was established in the year 1949 and it became an independent college with its own building in Brigade Road in the year 1972.

The college has in its Vision a model for higher education which encourages individuals to dream of a socially just world and in its Mission a strategy to empower individuals in realizing that dream.

With an objective of imparting quality education in multidisciplinary fields of Commerce, Management, Economics, English and Psychology the college has been innovating in all aspects of higher education over a long period of time. These innovations were further bolstered with the granting of autonomous status to the college by UGC in September 2005. From then on, the college has taken a lead in reforming curriculum and syllabus, examination and evaluation pattern and teaching and learning methods through the Board of Studies, the Academic Council and the Governing Council comprising of eminent academicians, industry representatives and notable alumni.

The college has undergone four cycles of NAAC accreditation starting from the year 2000 in which it secured 'five stars', next in the year 2007 an 'A' grade, in the year 2012 again an 'A' grade and recently in February 2021 an 'A++'. It is one of the very few institutions in the country to have secured A++ grade in the fourth cycle under the Revised Accreditation Framework (RAF) and the first college in Karnataka to do so. The college was declared as a 'College with Potential for Excellence' in the year 2010. In 2011 SJCC was recognized as a Research Centre by Bangalore University. The college has been ranked 65th in the National Institutional Ranking Framework (NIRF) ratings of Ministry of Education, Government of India, in 2023 and it has been the only institution from Karnataka to make it consistently to the top 100 in the country.

The college offers diverse programmes in Commerce, Business Administration, Economics and English. Under Commerce Studies it offers

B. Com, B. Com (Professional- International Accounting and Finance), B.Com (BPS- Industry Integrated), B.Com (Travel and Tourism), B.Com (Analytics), B.Com (Professional - Strategic Finance), M.Com (Finance & Taxation/ Marketing & Analytics), M.Com (International Business) & M.Com (Financial Analysis). Under Business Administration it offers BBA, BBA (Entrepreneurship) and BBA (Professional- Finance and Accountancy). The college also offers six one-year Post Graduate Diploma programmes. The College offers a B. Sc Economics (Honours) Programme and a B.A English and Psychology Programme.

THE DEPARTMENT OF ECONOMICS

The Department of Economics offers B. Sc Economics (Honours). This Department has started to incorporate the multidisciplinary spirit of the new NEP 2020. The B. Sc Economics (Honours)

programme has been designed to provide a cutting edge expertise in mainstream economics with minor (psychology). The programme aims to develop analytical, creative and critical thinking skills for problem solving and decision making. It aims at better understanding of social, economic, psychological and political issues and also explores the full spectrum of finance. The transferable skills attained through the B.Sc (Economics) are highly sought after by employers and increase the employability quotient of students in various dynamic fields. A student could be an economist, a government advisor, financial consultant, econometrician, banker and also look forward to different government positions after successful completion of the programme. Keeping in view the new NEP, the programme is multidisciplinary in nature and integrates different fields like Psychology, Finance, Mathematics, Statistics, Data Analytics, Operations Research, History, Politics, Environmental Studies, Model Building with an inbuilt local as well as global perspective.

New elements such as internship, case studies, seminars and research projects enhance deeper understanding of the practical applications of the programme. So, join in to embark on a whole new adventure with us. The bachelor's degree programme in Economics is a full-time undergraduate programme that aims at providing a programme structure which would retain the 'traditionals' in the programme and equip the students with business acumen necessary to succeed in the professional world. On completion of B.Sc. (Economics) at SJCC, students will acquire comprehensive knowledge of how the economic principles are applied in the society, family, government and private sector, business, and science.

SALIENT FEATURES OF B.Sc. ECONOMICS (HONOURS) PROGRAMME

1. The regulations governing B.Sc. Economics (Honours) Programme will be applicable with effect from the Academic year 2025-2026.
2. This Programme offers a wide range of multidisciplinary courses with exposure to other disciplines, specializations and areas. The programme aptly caters to knowledge, ability, vocational, professional and skill enhancement along with focus on humanities, arts, commerce, management, social, physical and life sciences, mathematics, sports etc.
3. This Programme combines conceptual understanding with practical engagement through lab courses, national and international field visits, internship, conferences, workshops, seminars, case study analysis, group discussions and research projects.

I. ELIGIBILITY FOR ADMISSION

Candidates who have completed the Three-year BSc with Economics are eligible for admission into this Programme.

II. DURATION OF THE PROGRAMME

The duration of the Honours programme is *one- year* (two semesters)

III. MEDIUM OF INSTRUCTION

The medium of instruction shall be English.

IV. ATTENDANCE

- a. A student shall be considered to have satisfied the requirement of attendance for the semester, if he/she has attended not less than 75% in aggregate of the number of working periods in each of the courses compulsorily.
- b. A student who fails to complete the course in the manner stated above shall not be permitted to take the end semester examination.

V. SUBJECTS OF STUDY

The category of courses and their descriptions are given in the following table.

Category of courses	Objective/ Outcomes
Major Discipline Core Courses	Major Discipline Core Courses aim to cover the basics that a student is expected to imbibe in that particular discipline. They provide fundamental knowledge and expertise to produce competent, creative graduates with a strong scientific, technical and academic acumen.
Major Discipline Elective Courses	These courses provide more depth within the discipline itself or within a component of the discipline and provide advanced knowledge and expertise in an area of the discipline.
Project work/ Dissertation/ Internship/ Entrepreneurship	Students shall carry out project work on his/her own with an advisory support by a faculty member to produce a dissertation/ project report. Internship/ Entrepreneurship shall be an integral part of the Curriculum.

VI. CREDIT REQUIREMENT

Credits represent the weightage of a course and are a function of teaching, learning and evaluation strategies such as the number of contact hours, the course content, teaching methodology, learning expectations, maximum marks, etc.

VII. TEACHING AND EVALUATION

M.A/M.Sc graduates with Economics as basic degree from a recognized university are only eligible to teach and to evaluate the courses

VIII. EXAMINATION & EVALUATION:

a. CONTINUOUS FORMATIVE EVALUATION / INTERNAL ASSESSMENT

Total marks for each course shall be based on continuous assessment and semester-end examinations. As per the decision taken at the Karnataka State Higher Education Council, the total marks for CIA and ESE as per NEP will be 40:60.

TOTAL MARKS FOR EACH COURSE	100%
Continuous Internal Assessment -CIA 1	20% marks
Continuous Internal Assessment -CIA 2	20% marks
End Semester Examination - (ESE)	60% marks

b. EVALUATION PROCESS OF INTERNAL ASSESSMENT MARKS SHALL BE AS FOLLOWS.

- i. The first component (CIA 1) of assessment is for 20% marks. The second component (CIA 2) of assessment is for 20% marks.
- ii. At the end of the semester, an end-of-semester examination shall be conducted by the college for each course. This forms the third and final component of assessment (C3), and the maximum marks for the final component will be 60%.
- iii. The students shall be informed about the modalities well in advance. The evaluated assignments during component I (CIA 1) and component II (CIA 2) are immediately provided to the students.
- iv. The marks of the total internal assessment shall be published on the ERP for students at the end of the semester.
- v. The internal assessment marks shall be submitted to the COE as per the date mentioned.
 - a. There shall be no minimum marks in respect of the internal assessment marks.
 - b. Internal assessment marks may be recorded separately. A student who has failed, shall retain the internal assessment marks as there will be no change in the CIA results scored.

c MINIMUM FOR A PASS

- i. A student needs to get 40% in the end semester examination and in addition the student also should get an aggregate of overall 40% inclusive of his internal assessment to be declared as passed.
- ii. The student who is passed in all the end semester examinations in the first attempt is eligible for rank
- iii. A student who passes the semester examinations in parts or attempted supplementary exams is eligible for only Class, CGPA but not for ranking.
- iv. The results of students who have passed the last semester examinations but not passed the lower semester examinations shall be eligible for the degree only after completion of all the lower semester examinations.
- v. If a student fails in a subject, either in theory or practical's he/she shall appear for that subject only at any subsequent regular examination, as prescribed for completing the programme. He/she must obtain the minimum marks for a pass in that subject (theory and practical's separately) as stated above.

d CARRY OVER

Students who fail in lower semester examinations may go to the higher semesters and take the lower semester examinations as per odd or even semester in the next consecutive chance.

e CLASSIFICATION OF SUCCESSFUL CANDIDATES:

The ten-point grading system is adopted. The declaration of result is based on the Semester Grade Point Average (SGPA) earned towards the end of each semester or the Cumulative Grade Point Average (CGPA) earned towards the completion of all the eight semesters of the programmes and the corresponding overall grades.

Program Objectives

1. To provide a sound foundation in factual knowledge in various concepts, theories and models of mainstream economics, and its diverse subfields of macro, micro, developmental economics, public finance, monetary economics, etc. to rigor to the subject and learn to apply them in analysing economic phenomena.
2. To develop strong quantitative skills in students by introducing them to mathematical economics, statistics and econometrics in order to analyse complex economic issues.
3. To enhance 'learning to learn' skills in students through guided self- learning in order to develop their critical and creative thinking skills and
4. be able to generate new ideas and processes.
5. To enable students to integrate technology into the study of complex economic phenomenon for analysis of available data, learning to make inferences and finally, learning to produce findings in visual form and writing.
6. To be able to critique the dynamic complex interaction of economies with society by studying firms and governments through behavioural experimental methods which will lead them to explore policy formulation.

Programme Outcomes

1. Systematic understanding of economic terminology and concepts. Ability to recall the fundamentals of both micro and macroeconomics theories.
2. Explain the relationship between various economic factors and variables.
3. Interpret different economic data through tabulation and graphical presentation of data.
4. Excellent understanding of how to tackle economic problems while being aware of the application and limitations of different approaches, showing strong judgement in the usage of these approaches in varied settings.
5. Analyse economic data with the aid of mathematical and quantitative techniques.
6. Create economic simulation model which represent real life scenario and creatively find solutions to economic issues.
7. Determine the boons and banes of economic arguments, economic policies, economic theories and economic reasoning.
8. Assessing the impact of economic developments on society and make recommendations for evolving stronger and better economic policies.
9. Developing new economic models relevant to a dynamic environment by incorporating latest technologies and software.
10. Solve the complex Macro economic problems with an understanding of the societal, legal and cultural impacts of the solution. (Example: Economics Goods & Services Tax (GST)-Fiscal Monetary Policy, Union Budget, Crony Capitalism, Bankruptcy Code, Re-capitalism and so on)
11. Carrying out innovative and original research.

Course Matrix for B.Sc. Economics (Honours) Programme (NEP Batch)

Semester VII (Batch 2025-2026)

SL. No.	Course Code	Title of the Course	Category of Course	Teaching Hour per Week (L+T+P)	ESE	CIA	Total Marks	Credits
1.	SH 22 DC 701	Public Economics	DSC-1	4+0+0	60	40	100	4
2.	SH 22 DC 702	Regional Economics and Sustainable Planning	DSC-2	4+0+0	60	40	100	4
3.	SH 22 DC 703	Financial Economics	DCS-3	4+0+0	60	40	100	4
4.	SH 22 DE 701	Game Theory	DSE-1	3+0+0	60	40	100	3
6.	SH 22 SE 701	Data Visualisation using POWER BI	SEC-SB	3+ 0+ 0	60	40	100	3
7	SH 22 RM 701	Advanced Research Methodology	RM	4 +0 +0	60	40	100	4
TOTAL								22

Indian tax system- Major taxes in India-GST in India- Non-tax revenue of Centre, State and local bodies; problem of tax autonomy and decentralization												
Module 5		Public Debt										10 Hours
Meaning of public debt, Sources of public borrowing – classification of public debt, economic effects of public debt, the burden of public debt – internal and external burden of public debt, redemption of public debt – various ways, Advantages of debt redemption; Public debt Theories (Classical and Modern); Debt burden and future generation-Recardo-Pigou thesis, Buchanan thesis, Musgrave thesis												
Module 6		Public Budgeting										8 Hours
Concept of budget, characteristics of the budget, purposes of the budget, canons of public budgeting, significance of public budgeting, types of budgets – executive and legislative multiple and unified budgets, federal, state and local budgets, revenue and capital budget, performance budgeting, Zero-based budgeting – advantages and limitations.												
Skill Development: (These activities are only indicative, the Faculty members can innovate)												
1	Analyze a case study on public goods provision and its challenges in a real-world scenario.											
2	Conduct a simple analysis of the Wagner Hypothesis using data on Government of India’s Public Expenditure.											
3	List out the different criteria adopted by various finance commissions in the devolution of resources between Centre and State.											
4	Plot the diagram taking the data of Government of India’s internal and external debt over the years.											
5	Plot the Revenue and Capital expenditure as a percentage of spending of the latest central and state budget in a graph and observe the trend.											
Books for Reference:												
1.	Piketty, T. (2024). <i>Nature, Culture, and Inequality</i> . Harvard University Press.											
2.	Farra, F., & Pissarides, C. (2023). <i>Quantum Governance: Rewiring the Foundation of Public Policy</i> . Emerald Publishing Limited.											
3.	Coyle, D. (2020). <i>Markets, State, and People: Economics for Public Policy</i> . Princeton University Press.											
4.	Christophers, B. (2020). <i>Rentier Capitalism: Who Owns the Economy, and Who Pays for It?</i> Verso Books.											
5.	Sury, M. M. (2020). <i>Public Economics</i> . New Century Publications.											
6.	Farhi, E., & Werning, I. (2020). <i>Public Economics in an Age of Inequality</i> . MIT Press.											
7.	Kaushik Basu and A. Maertens (ed.) (2013), <i>The New Oxford Companion to Economics in India</i> , Oxford University Press, Oxford.											
8.	Rosen H, Gayer T. (2009), <i>Public Finance</i> , 9th ed., McGraw-Hill/Irwin, New York.											
9.	Hindriks J., G. Myles (2006), <i>Intermediate Public Economics</i> , MIT Press, Massachusetts.											
10.	Bird, Graham (2004), <i>International Finance and the Developing Economies</i> , Palgrave Macmillan, London.											
11.	Joseph E. Stiglitz (2000), <i>Economics of the Public Sector</i> , W.W. Norton & Company, 3rd edition, New York.											
12.	John Cullis and Philip Jones (1998), <i>Public Finance and Public Choice</i> , Oxford University Press, 1st edition, Oxford.											
13.	Musgrave R.A. and P.B. Musgrave (1989), <i>Public Finance in Theory & Practice</i> , McGraw Hill Publications, 5th edition, New York.											
Mapping of CO and PO												
CO/PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
CO1	L	L	L	M	M	H					H	
CO2	L	L	L	H	M	H						M
CO3	L	L	L	M	M	H						H
CO4	L	L	M	L	H	M						H
CO5	L	L	M	M	H	H						L
CO6	L	M	L	L	H	H						M

[illegible]

Module 6	Sustainable Planning											10 Hours
Define Sustainability in planning context- environment planning and resource management- compact cities, mixed-use planning- green infrastructure- sustainable transport – circular economy and net-zero cities- environment planning- aims, objectives and application- environment planning theories- and their applications												
Skill Development: (These activities are only indicative, the Faculty members can innovate)												
1	Review and analyze successful regional planning models from different countries.											
2	Conduct urban and rural settlement surveys to assess infrastructure, economic activities, and planning needs.											
3	Implement theoretical models (e.g., Thunen’s, Weber’s) in real-world scenarios using software tools.											
4	Develop a regional sustainability plan, integrating environmental and economic considerations.											
5	Develop a plan for a smart city											
Books for Reference:												
1.	Adams, T. (Year). <i>Rural planning and development</i> .											
2.	Birch, E., & Glasson, J. (Year). <i>Urban and regional planning</i> . Routledge.											
3.	Mishra, R. P. (Year). <i>Micro-level rural planning: Principles, methods, and case study</i> . [Publisher].											
4.	Richardson, H. W. (1978). <i>Regional and urban economics</i> . Routledge.											
5.	Walk, A. D. (Year). <i>Regional planning for urban spaces</i> .											
Mapping of CO and PO												
CO/PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
CO1	L	H	M	L	M						L	H
CO2	H	M	L	L	H					H		M
CO3	H	M	L		H					L	L	M
CO4	M	L		L	H					M	H	L
CO5	H	L	L	M	H					L	H	
CO6	L		L	M	L				H		H	

Semester	Course Code	Course Title	Course Duration	Course Type	Teaching Hours Per Week	Credits
VII	SH 22 DC 703	Financial Economics	60	DSC	4	4
Course Objectives	The objective of this course is to provide students with a foundational understanding of financial economics, focusing on the principles of financial decision-making, risk and return, asset valuation, and market efficiency. The course explores key financial instruments, the time value of money, interest rate determination, and portfolio management, equipping students with essential analytical tools for evaluating investment decisions. By covering fundamental asset pricing models, financial risk management, and an introduction to derivatives, the course aims to develop critical thinking and practical skills applicable in financial markets and corporate finance.					
Course Outcome	Description				T Levels	K Levels
CO1	Understand Core Concepts of Financial Economics: Demonstrate a thorough understanding of the fundamental principles, history, and scope of financial economics, including the characteristics of financial instruments and markets.				T 4	K2
CO2	Apply Time Value of Money Principles: Solve complex problems involving present value, future value, annuities, and perpetuities, and apply these concepts in financial decision-making.				T 6	K3
CO3	Analyze Interest Rates and Valuations: Explain the theories of interest rate determination, evaluate term structures and yield curves, and apply principles of market valuation to financial assets.				T 6	K3
CO4	Evaluate Risk and Portfolio Management Strategies: Analyze risk-return trade-offs, measure portfolio performance, and construct optimal portfolios using mean-variance analysis and diversification principles.				T 5	K4
CO5	Examine Asset Pricing Models and Market Efficiency: Apply models like CAPM and Arbitrage Pricing Theory to assess asset pricing and interpret market efficiency across its various forms.				T 6	K4
CO6	Apply Derivative Pricing and Fixed Income Concepts: Evaluate the pricing of derivatives using models such as the Binomial and Black-Scholes, and analyze fixed-income securities' pricing, hedging, and sensitivities.				T4	K5
Module 1	Introduction to Financial Economics				6 Hours	
Finance and financial economics. Characteristics of financial transactions: relevance of time, space, risk, and reward relationships. Characteristics of financial instruments: main types and definitional overview. Composition and characteristics of financial markets.						
Module 2	Basic of Financial Calculations and Time Value of Money				12 Hours	
Concept of time value of money: Present and future values. Compounding and discounting techniques. Basics of annuities and perpetuities. Valuation of fixed-income securities: Bonds and yield curves.						
Module 3	Interest Rates				10 Hours	
Meaning and types of interest rates. Keynesian and monetarist theories of interest rate determination. Term structure of interest rates and risk-free rates. Principles of financial asset valuation: Arbitrage and law of one price. Role of information in valuation: Efficient Market Hypothesis (EMH).						
Module 4	Risk, Return, and Portfolio Management				12 Hours	

Risk and return trade-off in financial markets. Types of financial risk: Market risk, credit risk, and liquidity risk. Basics of diversification: Mean-variance analysis. Introduction to portfolio theory: Markowitz model and optimal portfolio choice.													
Module 5		Asset Pricing Models										12 Hours	
Introduction to asset pricing: Systematic vs. specific risk. Capital Asset Pricing Model (CAPM): Concept and applications. Arbitrage Pricing Theory (APT): Basic framework. Market efficiency: Weak, semi-strong, and strong forms of EMH.													
Module 6		Derivatives and Fixed Income Securities										8 Hours	
Overview of derivatives: Futures, options, and swaps. Basics of derivatives pricing: Binomial method and Black-Scholes model (conceptual overview only). Hedging and risk management using derivatives. Introduction to bond pricing and yield-to-maturity.													
Skill Development: (These activities are only indicative, the Faculty members can innovate)													
1		Ability to apply concepts like time value of money, interest rates, and financial calculations to make informed financial decisions.											
2		Developing skills in assessing risk-return trade-offs, constructing optimal portfolios, and applying diversification strategies using models like Markowitz and CAPM.											
3		Mastering valuation techniques for financial assets, including bonds, stocks, derivatives, and understanding pricing models like the Black-Scholes and Arbitrage Pricing Theory (APT).											
4		Enhancing the ability to interpret financial data, analyze market trends, compute returns, measure volatility, and apply financial models using statistical and mathematical tools.											
5		Gaining in-depth knowledge of financial markets, instruments, and their functioning, including derivatives, fixed-income securities, and the role of market efficiency in investment strategies.											
Books for Reference:													
1.		Avadhani, V. A. (2017). <i>Financial economics: Theory and practice</i> . Himalaya Publications.											
2.		Bodie, Z., Merton, R. C., & Cleeton, D. C. (2009). <i>Financial economics</i> . Pearson Education.											
3.		Bhole, L. M. <i>Financial institutions and markets</i> . Tata McGraw Hill.											
4.		Shukla, N. K. <i>Financial economics: Text & cases</i> . Cyber Tech.											
5.		Strong, R. A. <i>Derivatives</i> . Thomson Press.											
Mapping of CO and PO													
CO/PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12	
CO1	H	L		M							L	M	
CO2	H	L		M							L	M	
CO3	H	H	L		M						M	H	
CO4	H		M	H	L						L		
CO5	H		M	H	L						L		
CO6	H		M	H	L						M		

Semester	Course Code	Course Title	Course Duration	Course Type	Teaching Hours Per Week	Credits
VII	SH 22 DE 701	Game Theory	60	DSE	3	3
Course Objectives	This course aims to provide a comprehensive understanding of Game Theory, its foundational concepts, and its applications in economics and strategic decision-making. Students will learn about the history and development of Game Theory, essential concepts such as agents, payoffs, strategies, and different types of games. The course will explore key equilibrium concepts, including Nash Equilibrium, Dominant Strategy Equilibrium, and Mixed Strategy Equilibrium, with applications in oligopoly models. In addition to this, the course covers extensive games with perfect information and coalitional games, developing an understanding of subgame perfect equilibria and core solutions in cooperative settings. Through theoretical exploration and practical examples, students will enhance their analytical skills, strategic thinking, and decision-making abilities in competitive and cooperative environments.					
Course Outcome	Description				T Levels	K Levels
CO1	Understand the fundamental concepts of Game Theory.				T 2	K2
CO2	Analyse strategic interactions using key equilibrium concepts such as Nash Equilibrium and Dominant Strategy Equilibrium				T 4	K3
CO3	Evaluate the mixed strategy equilibria in real-world scenarios				T5	K4
CO4	Construct extensive-form games for strategic decision-making.				T5	K4
CO5	Examine the principles of coalitional games.				T 4	K3
Module 1	Introduction to Game Theory					8 Hours
Meaning and Definition of the Game Theory, History of Game Theory, Basic Concepts (Agents, Payoffs and Strategy, Payoff Matrix), The Theory of Rational Choice Cooperative and Non-Cooperative Games, Simultaneous and Sequential Move Games, Games of Complete and Incomplete Information						
Module 2	Game Theory and Equilibria - I					8 Hours
Strategic games, Examples- Prisoner's Dilemma, Bach of Stravinsky, Matching Pennies, the Stag Hunt, Dominant Strategy Equilibrium, Nash Equilibrium examples. , Cournot's model of oligopoly, Bertrand's model of oligopoly						
Module 3	Game Theory and Equilibria - II					10 Hours
Mixed Strategy Nash Equilibrium -examples, Equilibrium in a single population (Illustration on reporting a crime) Best response functions, Dominated actions, Symmetric games and symmetric equilibria						
Module 4	Extensive Games with Perfect Information					10 Hours
Theory of Extensive games with perfect information, Nash equilibrium, Subgame, perfect equilibrium						
Module 5	Coalitional Games and the Core					9 Hours
Coalitional games- meaning and definition The Core- Meaning and Definition Illustrations on ownership and the distribution of wealth; exchanging homogeneous houses; exchanging heterogeneous houses; voting and matching.						
Skill Development: (These activities are only indicative, the Faculty members can innovate)						
1	Group Negotiation					

2	Case Study											
Books for Reference:												
1.	Dixit, A. K., & Skeath, S. (2015). Games of Strategy (4th ed.). W. W. Norton & Company.											
2.	Tadelis, S. (2013). Game Theory: An Introduction. Princeton University Press.											
3.	Rasmusen, E. (2007). Games and Information: An Introduction to Game Theory (4th ed.). Wiley-Blackwell.											
4.	Osborne, M. J. (2004). An Introduction to Game Theory. Oxford University Press.											
5.	Fudenberg, D., & Tirole, J. (1991). Game Theory. MIT Press.											
6.	Gibbons, R. (1992). A Primer in Game Theory. Pearson Education.											
7.	Myerson, R. B. (1991). Game Theory: Analysis of Conflict. Harvard University Press.											
8.	Mas-Colell, A., Whinston, M. D., & Green, J. R. (1995). Microeconomic Theory. Oxford University Press.											
9.	Osborne, M. J., & Rubinstein, A. (1994). A Course in Game Theory. MIT Press.											
10.	Von Neumann, J., & Morgenstern, O. (1944). Theory of Games and Economic Behavior. Princeton University Press.											
11.	Alexander, M., & Walkenbach, J. (2016). Excel dashboards and reports (2nd ed.). Wiley.											
12.	Hubbard, R. G., & O'Brien, A. P. (2012). Macroeconomics (4th ed.). Pearson											
Mapping of CO and PO												
COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
CO1	H	M	H	L	M							L
CO2	M	L	H		H	L					M	L
CO3	H	M	M			H					L	L
CO4	L	H	H	M		L					M	L
CO5	H	M	H	L	L						L	M

<ul style="list-style-type: none">- Apps- Printing, PDF's and exports- Row level Security- Exporting data from Visualizations Refreshing Datasets- Understanding data refresh- Gateways													
Module 4		Extensive Games with Perfect Information										10 Hours	
Theory of Extensive games with perfect information, Nash equilibrium, Subgame, perfect equilibrium													
Module 5		Coalitional Games and the Core										9 Hours	
Coalitional games- meaning and definition The Core- Meaning and Definition Illustrations on ownership and the distribution of wealth; exchanging homogeneous horses; exchanging heterogeneous houses; voting and matching.													
Skill Development:													
<i>(These activities are only indicative, the Faculty members can innovate)</i>													
1		Create an interactive Power BI report with multiple visualizations, applying drill-through, custom report themes, grouping, and bookmarks to enhance user											
2		Solve real-world business problems using DAX expressions by creating calculated columns, measures, and date dimensions to analyse and interpret data effectively.											
3		Publish a Power BI report to the web, apply row-level security, and demonstrate various sharing options, including workspaces and apps, to manage access and collaboration.											
Books for Reference:													
1.		Knight, D., Knight, B., Pearson, M., & Quintana, M. (2018). <i>Microsoft Power BI quick start guide: Build dashboards and visualizations to make your data come to life</i> . Packt Publishing.											
2.		Ferrari, A., & Russo, M. (2017). <i>Analyzing data with Power BI and Power Pivot for Excel</i> . Microsoft Press.											
3.		Powell, B. (2018). <i>Mastering Microsoft Power BI: Expert techniques for effective data analytics and business intelligence</i> . Packt Publishing											
Mapping of CO and PO													
COs	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12	
CO1	L	L	H		M				H	M			
CO2	L	L	H		M				H	M			
CO3	L	L	H		M				H	M			

Analysis, R-Bibliometrix for Network and Trend Analysis, Identifying and Framing Research Gaps, Writing a Critical and Synthesized Literature Review												
Module 5		Research Reporting									15 Hrs	
Structure of Research Reports, Theses, and Dissertations, Writing Abstracts, Introductions, Literature Reviews, and Conclusions Effectively, Formatting and Citation Styles: APA, MLA, Chicago, and Harvard, Ethical Considerations in Research Reporting (Plagiarism, Data Integrity, and Academic Honesty) Preparing for Research Publications and Conferences												
Skill Development: (These activities are only indicative, the Faculty members can innovate)												
1	Ability to frame well-defined research problems, set precise objectives, and formulate research questions.											
2	Hands-on training in applying statistical and econometric techniques such as T-Test, ANOVA, Chi-Square, and ARIMA models.											
3	Training in conducting systematic literature reviews using VOSviewer and R-Bibliometrix to analyse citations and co-occurrence networks.											
4	Development of structured research papers, theses, and dissertations, with a focus on writing abstracts, literature reviews, and conclusions effectively.											
5	Ability to frame well-defined research problems, set precise objectives, and formulate research questions.											
6	Workshops on plagiarism detection, ethical research practices, and publishing in indexed journals.											
Books for Reference:												
1.	Fausto Pedro García Márquez, Akhtar Jamil, Alaa Ali Hameed, Isaac Segovia Ramírez (2025); Emerging Trends and Applications in Artificial Intelligence, Springer Cham; https://doi.org/10.1007/978-3-031-56728-5											
2.	Kothari C.R. and Gaurav Garg,(2017), Research Methodology Methods and Techniques, New Age International Publishers, New Delhi.											
3.	Kothari C.R.,(2017), Research Methodology, S.Chand, New Delhi.											
4.	Gerald Guthrie(2012),Basic Research Methods, Sage, New Delhi.											
5.	Gupta S.P.(2012), Statistical Methods, Sultan Chand and sons, New Delhi.											
6.	Sharma J.K., (2011), Quantitative Techniques for Management, Macmillan, New Delhi.											
7.	Majumdar P.K. (2011), Research Methods in Social Sciences, Viva Books, New Delhi.											
8.	Rowena Murray(2010), How to Write a Thesis, Tata McGraw Hill, New Delhi.											
9.	Hooda (1994), Statistics for Business and Economics, Macmillan, New Delhi.											
10.	Nagar, A.L. and R.K. Das (1993), Basic Statistics, Oxford University Press, New Delhi.											
11.	Brown J.A. (1984), Lognormal Distribution: uses in Economics, CUP, London											
12.	Bowers (1982),Statistics for Economists, Macmillan, London											
13.	Seymour and Schiller (1976), Probability and Statistics, Schaum's Series Spiegel,											
14.	Frank(1971), Sampling Methods for Census and Surveys, Charles, Griffin Co.,											
15.	Croxtton, Crowden and Klein (1971), Applied General Statistics, Prentice Hall of India, New Delhi.											
Mapping of CO and PO												
CO/PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
CO1	H	H	M	L	M						L	L
CO2	H	M	L	L	H					L		M
CO3	H	M	L		H					L	L	M
CO4	M	L		H	H					M	L	L
CO5	H	L	M	M	H					L	L	

